

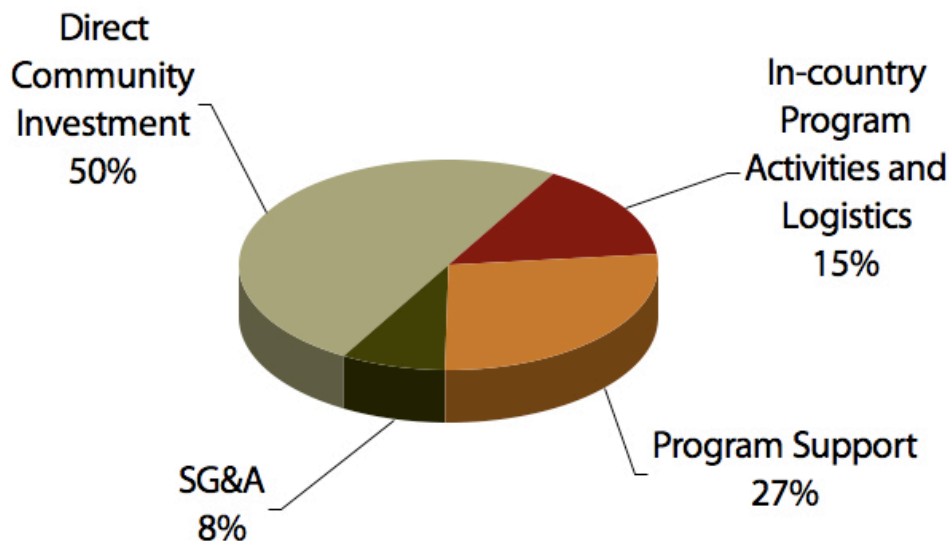


foundation for
sustainable
development

program fee breakdown

FSD is an international development organization on the cutting edge of global grassroots initiatives. All funding to support our work comes from private donations and program participation fees. FSD focuses 100% of this revenue for resources and critical support structures that build the capacity of our Partner Organizations in the field to create change in their communities. Examples of our support include FSD's Grant Fund for community-driven project work, conferences for our FSD Partners to share best practices, receive training and network with one another, and for the support of our experienced local program teams at each site. In sum, our cost-effective Fee-for-Service model provides FSD Partners with consistent support through a variety of programs operating year-round, and provides participants with a premier, quality professional development experience. Participant fees cover all program costs (excluding airfare) and are 100% tax-deductible for U.S. residents.

fsd: program fee breakdown



■ Direct Community Investment

- Payments to host families, community development experts to support workshops, transportation, language trainers, and other local vendors & services
- Seed grant funds paid to the host organization to facilitate jointly agreed upon projects
- FSD's 24/7 in-country support staff stipends
- Local program office expenditures (rent, supplies, utilities)

■ In-country Program Activities and Logistics

- Orientation, Development Trainings, Field trips, cultural activities, Midterm Retreat, and Final Debriefing
- Safety and Security infrastructure, 24/7 Emergency hotline, emergency medical evacuation and limited individual health insurance

■ Program Support

- Applicant processing
- Participant pre-departure support and materials
- Site Team management support
- Re-entry support and professional development connections via FSD's AlumniConnect Program
- Grants program administration support
- SFO program staff salaries and benefits
- Program monitoring and evaluation, expansion and development
- On-line fundraising support, donation processing, project monitoring

■ SG&A

- Communications, Outreach and Executive management salaries and benefits
- FSD overhead costs (rent, insurance, accounting, other non-profit business costs)